

- The Hosted Buyer sends the Organisation its company profile, which is sent to the exhibitors and co-exhibitors registered for the workshop so that they can select the Hosted Buyers with whom they would like to set up an appointment.
- Fitur also sends the Hosted Buyers the profile of exhibitors and co-exhibitors so that they can select those with whom they would like to meet.
- Once the Organisation has received the selection of companies with whom each party would like to meet, it will proceed to make a single interchange of preferences, organising the appointments according to the following order of criteria:

**1st criterion:** the buyer and exhibitor/co-exhibitor have a mutual interest in setting up an appointment.

**2nd criterion:** the exhibitor/co-exhibitor wishes to meet the buyer.

**3rd criterion:** the buyer wishes to set up an appointment with the exhibitor/coexhibitor.

The resulting appointment schedule will be sent to participants a week before the staging of the workshop.