expodptica + audio

International Optics, Optometry and Audiology Exhibition



Exhibitor's Guide and **Specific Rules of** Participation

Collaborate



ÓPTICOS OPTOMETRISTAS



ASOCIACION ESPAÑOLA DE FABRICACION E IMPORTACION GENERAL DE OPTICA Y OFTALMOLOGIA















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1.1 Dates, Schedule, and Venue.

EXPOOPTICA + AUDIO will take place at the **IFEMA MADRID exhibition** centre from 9 to 11 of April 2026 from 10.00 am to 8.00 pm. Exhibitors will be able to access the site from 9.00 a.m. and leave it before **9.00 p.m.**

The virtual event via the digital platform will be open from 9 February to 10 July 2026.

The character of the fair is "professional".

To apply to take part in the fair, it is a requirement that the activity of the company, public or private organisation, falls within the sectors covered by the fair: Optics, Optometry and Audio.

1.2 What do I have to do to participate?

The application to participate begins by completing, within the established deadline, the online Application to Participate form available on the fair's **website**.

The submission of the Application to Participate implies full acceptance of the General Rules of Participation in Exhibitions organised by IFEMA **MADRID**, the technical annexes, the Specific Rules of this edition and any generic or specific provisions established by the fair organisers.

The exhibiting company is the company on whose behalf the application to participate as an exhibitor is completed.

In order to apply to participate in the fair, it is a requirement that the exhibitor's activity, whether it is a company, public or private organisation, is included within the sectors covered by the event.

From the same application form, if the process is not completed, it is possible to request information and quotes, which does not imply a request for an offer and does not require the payment of a reservation fee.

The decision to accept the exhibitor shall be at the discretion of IFEMA MADRID, taking into account the purpose of the fair and the availability of space. IFEMA MADRID will make one or more space/location proposals depending on the type of participation and/or type and size of stand requested.

This proposal constitutes a contracting offer. If the contracting party accepts the offer/quote in writing/email/signature or during a meeting to choose spaces, the contract for participation in the fair will be formalised.

1.3 Contracting and allocation of space.

If you wish to participate in **EXPOOPTICA + AUDIO 2026**, you must send the completed Participation Application Form.

Exhibiting companies of the 2024 edition will have until **October 20** to confirm their participation. After that date, the deadline for new interested companies will be opened.

Once a proposal of location and surface area has been accepted, the Application for participation constitutes a non-revocable commitment by the applicant.

Once the final details of the application have been agreed upon, the exhibitor will receive from the Show Management the corresponding Exhibition Contract with the statement of accounts the corresponding Exhibition Contract with the statement of accounts, location plan and dimensions of the stand/s, as well as all theof the stand/s, as well as all the information on the services offered by IFEMA MADRID offered by IFEMA MADRID, which will allow you to make the most of your presence at the fair your presence at the fair to the maximum.

The exhibitor's cancellation of his participation in the Show shall betermination of the contractual relationship between IFEMA MADRID and the Exhibitor for all purposes the Exhibitor for all purposes. Cancellation must be communicated to the Show Management in writing addressed to the same and will entail thethe loss of the amounts that the Exhibitor should have paid at the date of notification, in accordance with the date of communication, in accordance with the calendar of payment deadlinesof payment reflected in the Participation Application Form

FIRST ALLOCATION

SPACE CONFIRMATION

CANCELLATION

If the Show Management has been notified of the cancellation within the thirty days prior to the date of within the thirty days prior to the opening of the event, it may be demanded by IFEMA MADRID may demand full payment of the contracted space.contracted.

In relation to the additional services offered by IFEMA MADRID which the exhibitor hasMADRID that the exhibitor had contracted prior to the communication of thethe notice of cancellation, the cancellation charges of the established in article 7 of the general conditions of admission and contracting at eventsof admission and contracting at events organised by IFEMA MADRID.

In the event of cancellation of the fair due to force majeure, the amounts paid for thethe amounts paid for concepts related to participation in person, as per article 7 of the participation, in accordance with article 15 of the **General Rules for Participation** in events organised by IFEMA MADRID.





1.4 Participation Options.

- **Exhibitor**: is the natural or legal person, which has space at the the fair. The exhibiting company is the company in whose name the application to participate as an exhibitor is completed. The exhibitor has the option of contracting a 'basic turnkey stand' or contracting only the space to build his own 'free design stand'.
- **Co-exhibitor:** Participating in the stand of a main exhibitor by contracting directly with them.
- **Grouped participations**: these are those organisations, institutions or associations that request the total associations that apply for the total number of square metres for the participation of their represented companies, which will be the exhibitors at the fair.

There are two types of grouped participation:

- 1. With companies registered as direct exhibitors and, therefore, with all the rights to a single stand.
- 2. With companies registered as co-exhibitors.

In this case, any participation that has not registered its companies through ZONA EXPO, companies through ZONA EXPO, and the commercial management verifies during the during the fair that they are participating in their stand, will be invoiced for their participation.

Grouped participations will only be eligible for three payment modalities payment:

- 1. The contracting and/or invoicing company pays for the floor space + services mandatory contracting services of all its related companies.
- 2. The contracting and/or invoicing company pays only for the amount of the contracted land of all related companies.
- 3. Each related company pays its share. There cannot be more than one invoicing company per grouped participation.



1.5. Digital Platform: the digital platform you have access to with your Exhibitor Plan.

What will you find at Digital Platform?

Digital Platform is a digital ecosystem that **fosters connections with** other professionals, facilitates meeting preparations, offers exclusive content and activities, and generates business opportunities.

- **Business and networking**: Identify leads to generate business and schedule high-value meetings.
- **Post-fair ecosystem:** Activity and visibility after the fair: access and share content, participate in challenges, and much more.
- **Positioning:** Highlight your company and increase the visibility of your offering.

What can I do from my Exhibitor Area in Digital Platform?

- Update my company details visible in the web catalogue and in EXPOÓPTICA + AUDIO Digital Platform.
- Add my products and services, which will be visible EXPOÓPTICA + AUDIO Digital Platform.
- Register team members so they can access the digital event EXPOÓPTICA + AUDIO Digital Platform.

What can I do during the digital event EXPOÓPTICA + AUDIO **Digital Platform?**

- Search for relevant contacts in the professional network
- Contact request for chatting and videoconference.
- Request and/or accept appointments for professional meetings at my stand at the fair or by videoconference.
- Complete my professional profile as a user of the platform and set my availability agenda of for meetings.

- View information on what other exhibitors offer.
- Scan visitor passes at the fair.

Participation as an exhibitor or co-exhibitor at the fair requires contracting the CONECTA EXHIBITOR PLAN (former Communication and Marketing Pack + Digital Platform): 280€ + VAT (1)

This concept includes the following services:

- exhibitors accessible in open access on the website communications.
- Presence during the fair on floor plans and exhibitor lists.
- Access to IFEMA Madrid's "EXPO ZONE" customer private area for managing participation.
- Exhibitor passes according to the contracted space (see point 2.3).
- Online invitations according to the contracted space (see point 2.3).
- Discount transport vouchers.

(1) Companies based in Spain (excluding the Canary Islands, Ceuta and Melilla): 10% VAT not included. For other companies this operation is not subject to Spanish VAT. For companies based in the European Union, the exhibitor shall be liable to VAT and may, if applicable, claim it back in the country where the company is domiciled.

• Check out onsite and online activities and add them to your calendar.

CONECTA EXHIBITOR PLAN

 Dissemination of participation in the fair through inclusion in the list of ifema.es/en/expooptica and shared as a link in sectoral

• Presence as exhibitors in the digital event of the **EXPOOPTICA + AUDIO** Digital Platform. The digital event extends the duration of the fair beyond the event itself, provides additional content on the exhibition and sector news and is accessible to exhibitors and registered visitors.

• Premium Wi-Fi connection for 3 users throughout the fair (these connections only work with devices compatible with the 5 GHz band). The password will be activated for the fair's duration and will be sent to the registered email address at least 48 hours before the event

Functionalities for connecting with other users to generate business and networking opportunities:

- Search for new contacts among registered visitors and exhibitors.
- Communication with contacts (chat and videoconferencing).
- Preparation of meetings to optimise time at the trade fair.
- Scanning of visitor passes at trade fairs.



1.6 Your space in a fair. Stand Types

- Floor only
- Turnkey modular stand NEW

White rigid recycled aluminum wall structure covering the structures

• Optical Fashion Stand

Aluminum structure in gray color

Participating in the fair requires contracting the following general services:

- Liability insurance (coverage up to €60,000)(*)
- Multifair insurance (coverage up to €50,000)(*)
- Minimum energy consumption (0.13 kW/sq.m.)(*)
- > Assembly rights (service included with the Basic Turnkey Stand Basic Stand)(*)
 - **Type A:** Undecorated spaces, or spaces covered with carpet or platform.
 - **Type B:** Basic aluminum modular stands or similar.
 - **Type C:** Custom-designed modular stands, carpentry stands, and other materials.
- Exhibitor Conecta Plan. (*)

(*) Services already included with the Modular Stand.





STAND

- Booth open to one or several aisles according to the plan of adjudication.
- Structure: 2.5 m. high aluminum frames with white canvas walls. The change of color will be invoiced as an extra complement, upon request of budget.

WAREHOUSE with lockable door with code in the following proportion:

- Up 23,5 sq.m.....1x1 sq.m.
- From 24 to 31,5 sq.m.2x1 sq.m.
- From 32 sq.m. or larger3x1 sq.m.

TRADE FAIR CARPET

5 colours to choose from in the EXPO ZONE. Exhibitors must indicate their chosen carpet colour by 17 March 2026. If no colour is indicated, the default colour will be jasper grey.

| | at a contraction | | 1000 | | | |
|------------|------------------|-----------|------|-------------|------|--|
| Jaspe Grey | | Jaspe Red | | Green grass | Blue | |

LETTERING

Standard lettering with exhibitor's name, editable in EXPO ZONE and stand number. Maximum 20 characters.

If the exhibitor name field is not completed in the EXPO ZONE, it will be labelled with the Trade Fair Name on the Participation Application Form. The exhibitor must indicate the company name chosen for the sign before **26 March 2026**.

ELECTRICITY AND LIGHTING:

- Electrical panel at a rate of 130wx sq.m..
- 1 led spotlight of 25w per 4 sq.m..
- Double socket base.

OBLIGATORY CONTRACTING

In addition, participation as an exhibitor implies the obligatory contracting of the Conecta Exhibitor Plan (former Marketing and Communication pack): 280€ + VAT (1).

INDICATIVE DRAWING. Drilling and nailing are not permitted. It must be adapted to the dimensions of the space allocated.

OBSERVATIONS: • Any services or modifications that may be introduced based on these characteristics shall be at the exhibitor, of any formative element of the modular stand does not imply a reduction in the cost. • The distribution of all the elements that make up the stand, the extras requested, as well as the structural elements necessary for the support of the exhibitor, provided that it is technically feasible and that the plan with the relevant indications is received fifteen days before the first day of the start of assembly. Once the stand has been assembled, any changes to the location of all the elements that have not been communicated on the established date will be invoiced. • All the material used, both structural and electrical, is for hire and any deterioration will be invoiced according to the current price list. In addition, any exhibitor can hire elements listed in the IFEMA Services Catalogue.

EXPOÓPTICA + AUDIO

Siena

FURNITURE (regardless of the contracted sq.m.):

- 2 Madrid Chairs (6RL01001)1
- 1 Dom White Table (6RL02001)
- 1 Tana Counter (6RL08003)1
- 1 Lima Stool (6RL01009)



SERVICES INCLUDED

- Daily cleaning of the stand (Type A, once a day).
- Assembly fees included in the price.
- Multi-fair and civil liability insurance included in the price.
- Minimum electricity consumption (0.13 Kw /sq.m.).
- Conecta Exhibitor Plan
- Parking space.

CLEANING TYPE A:

First cleaning with removal of the plastic covering the carpet and daily cleaning of the floor and collection of the contents of the litter bins. Does not include the cleaning of the exhibits.

ASSEMBLY PLAN

Your assembly plan can be viewed in the EXPO ZONE with the location of the warehouse and other services included. You can also monitor the status of the plan and comment on it in case you need to make any changes.

ADDITIONAL SERVICES

Personalice su stand premium con standspremium@ifema.es



OPTICAL FASHION STAND



STAND

Stand open to one or more aisles depending on location. Grey aluminium structure and melamine walls.

- 4 sq.m. 1.168 € + VAT (1)
- 6 sq.m. 1.582 + VAT (1)

TRADE FAIR CARPET

Any exhibitor who wishes to do so may install perimeter carpeting on their stand. The default colour will be grey.

Jaspe Grey

ELECTRICITY AND LIGHTING

- Lighting by means of LED spotlights on rail at a rate of 1 spotlight every 3 sq.m. of wall.
- Electrical panel with magneto-thermal differential, prepared for a power of 130 w/sq.m., and a built-in 500w socket.

LETTERING

Standard lettering with name of exhibitor editable in EXPO ZONE and stand number. Maximum 20 characters.

If the exhibitor's name field is not completed in the EXPO ZONE, it will be labelled with the Trade Fair Name on the Participation Application Form. The exhibitor must indicate the company name chosen for the sign before 24 March 2026.

STAND STAND FURNITURE 4 sq.m.

- 1 Lima Stool (6RL01009)
- 1 Tana Counter (6RL08003)

STAND FURNITURE 6 sq.m.

- 1 Teide Table (6RL02019)
- 2 Delfos Chairs (6RL01079)



INDICATIVE DRAWING. Drilling and nailing are not permitted. Adhesive tape may be used, provided that its removal does not damage the panels. It must be adapted to the dimensions of the space allocated. **OBSERVATIONS:** • Any services or modifications that may be introduced based on these characteristics shall be at the exhibitor, of any formative element of the modular stand does not imply a reduction in the cost. • The distribution of all the elements that make up the stand, the extras requested, as well as the structural elements necessary for the support of the exhibitor, provided that it is technically feasible and that the plan with the relevant indications is received fifteen days before the first day of the start of assembly. Once the stand has been assembled, any changes to the location of all the elements that have not been communicated on the established date will be invoiced. • All the material used, both structural and electrical, is for hire and any deterioration will be invoiced according to the current price list. In addition, any exhibitor can hire elements listed in the IFEMA Services Catalogue.

OBLIGATORY CONTRACTING

In addition, participation as an exhibitor implies the obligatory contracting of the **Conecta** Exhibitor Plan (former Marketing and Communication pack): 280€ + VAT (1).

SERVICES INCLUDED

- Assembly fees included in the price.
- Multi-fair and civil liability insurance included in the price.
- Minimum electricity consumption (0.13 Kw /sq.m.).
- Daily cleaning of the stand (Type A, once a day).

ASSEMBLY PLAN

Your assembly plan can be viewed in the EXPO ZONE with the location of the warehouse and other services included. You can also monitor the status of the plan and comment on it in case you need to make any changes.

ADDITIONAL SERVICES

Customise your modular stand with our Stand Graphic Decoration service decoraciongrafica@ifema.es



1.7 Specific rules of participation

MODULAR STANDS

The distribution of all the elements that make up the stand, the requested extras, as well as the structural elements necessary for the support of the stand, will be adapted to the exhibitor's needs, as long as it is technically feasible and the plan with the pertinent indications IS UPLOADED IN THE EXPO ZONE one month before the beginning of the assembly: March 4, 2026.

The elimination or substitution, by the exhibitor, of any element of the modular stand does not imply a reduction in cost. All the material used, both structural and electrical, is rented and any deterioration will be invoiced according to the current rates.

Once the stand has been assembled, any changes in the location of all the elements that have not been communicated on the established date will be invoiced.

CUSTOMIZE YOUR STAND WITH US: GRAPHIC DECORATION FOR STANDS/ADDITIONAL SERVICES

Customize your modular booth with your brand image to generate maximum impact on visitors. We offer you a wide range of graphic materials (vinyl, foam, Forex, tarpaulins...) versatile and adaptable to all the elements of your stand (walls, furniture, fronts, banners, displays...). Ask for more information and quotation.

Our specialized team will follow up the production and installation decoraciongrafica@ifema.es





FREE DESIGN

Second Floor



Height Standard



Enclosure



SPECIFIC ASSEMBLY RULES FOR FREE-DESIGN STANDS

The minimum contract area is 16 sq.m..

Height

- Maximum authorised height within the perimeter line. 4 sq.m.
- In order to raise or hang any decorative element to a maximum height of 6 sq.m., a 1 sq.m. margin must be left within the inside of the perimeter of the whole stand.
- This possibility does not exist in the connecting nuclei between halls, nor on the entrance sides of Halls 9 and 10.
- Building elements, decoration and spotlights may not protrude more than 50 cm from the allotted space and from a minimum height of 2.5 sg.m..

Blind perimeter walls in the perimeter environment

- Blind perimeter walls cannot make up more than 50% of each side facing an aisle.
- Longer walls must be set back at least 3 sq.m. from the perimeter and cannot make up more than 80% of the length of the façade.

Second Floor

- The maximum permitted height for two-storey stands is 7 sq.m. in the halls.
- The second floor must be set back 1 m within the entire perimeter of the stand.
- It is not permitted to build a second floor in the connecting nuclei between the halls and in the side entrance areas to Halls 9 and 10.
- They must present a certificate specifying the dimensions, the load of use and the seating capacity, it being the sole responsibility of the exhibitor to comply with the limits established therein.

The interpretation and application of the regulations for each individual case is the responsibility of IFEMA MADRID, which reserves the right to arbitrate on exceptions, if it deems necessary, on the basis of respect for the general appearance of the Fair and the visibility of neighbouring stands.

Companies opting for the free construction of their stands must SUBMIT THEIR EXPO ZONE the project for approval before February 2, 2026.

If your project includes a rigging structure, you must send a specific project to rigging@ifema.es before March 2, 2026.

IMPORTANT: Projects with rigging included must have both projects approved in order to consider the final approval process completed.

The company in charge of the stand assembly work must pay IFEMA MADRID, **before starting such** work, the assembly fees corresponding to the services rendered during the period of assembly and disassembly of the Fair. In the event that, as exhibitor, you wish to assume the payment of these assembly fees and have them included in your invoice, you must contract them at the EXPO ZONE. They can be contracted with a 5% discount if the contracting is made up to 30 days before the beginning of the fair assembly. To contract services, you must go through our online channel, which you can access from the following link: **Commerce**

In order to be more efficient and provide a better service, avoiding incidents in the assemblies, IFEMA MADRID has begun to apply a last minute surcharge to the hiring of assembly rights, as happens with the rest of our services.

This surcharge increases the price by 25% when the contracting is made during the week prior (7 days before) to the start of the assembly, during the assembly, celebration and disassembly.

DESING YOUR STAND WITH US

In addition to turnkey stands, we offer a comprehensive stand design service tailored to your specific needs, with our full guarantee. We handle everything—from space planning and design to assembly and dismantling. Request a customized project free of charge and without obligation by emailing standbuilding@ifema.es



ASSEMBLY AND DISMANTLING

Free design booth: the assembly can be carried out from **April 2 to 6**, **2026**, with the following schedule:

- From April 2 to 5 from 8:30 am to 7:30 pm.
- April 6 from 8:30 am to 9:30 pm.

Modular Stands contracted with IFEMA MADRID: delivery on April 7 from 8:30 am.

Entrance of goods and decoration material:

On 7 and 8 April from 8.30 am to 9.30 pm. From 19:00 on 8 April, entry will only be possible through the pedestrian gates, closing the goods gates to proceed with the installation of recyclable carpeting.

Exhibitors who have not paid in full for the space contracted and the costs of the services requested will not be authorized to occupy the space and will not be handed over the modular stand.

Removal of goods and decoration material: 11 April from 8.30 p.m. to midnight; from 8.30 p.m. to 9.30 p.m. only through pedestrian gates to remove recyclable carpeting, then gates open until midnight.

Dismantling of the stands: can be held on the following days: 12 and 13 April from 8:30 am to 7:30 pm.

The management of the event may alter the assigned spaces or make changes in the distribution of the pavilions for organizational reasons.

Without prejudice to the EXPOÓPTICA + AUDIO Management informing exhibitors in the event of relocation or significant alteration of the reserved location, each exhibitor is obliged to inform himself of the location of his stand, its exact dimensions, etc.

Exhibitors who have not paid in full for the space contracted and the costs of the services requested will not be authorized to occupy the space and, if applicable, the modular stand will not be delivered to the exhibitor.

No exhibitor or visitor who cannot be accredited as belonging to the participating professional groups will be allowed access, even if they have the corresponding pass or invitation.

The exhibitor is obliged to attend his stand and remain with the products exhibited during the entire period and opening hours of the event. Failure to comply with these regulations could mean the loss of the right to preferential renewal of the space allocated.

The direct sale of any type of articles exhibited at the fair is strictly forbidden.

The exhibitor authorizes IFEMA MADRID the possible total or partial reproduction of the products exhibited in its promotional material.

The exhibitor undertakes to respect the rules and guidelines for the protection of the environment.



1.7 Specific fair regulations

Activities that may disturb other exhibitors are prohibited and may not exceed 60 decibels.

Promtional activities, distribution and exhibition of samples, brochures, leaflets, flyers and all kinds of promotional material will be carried out only within the space of each exhibitor.

The carrying out of activities that require the contracting of a catering service during EXPOÓPTICA + AUDIO will require the completion of the form "Communication for catering at stands" available at ifema.es and which should be sent to: catering@ifema.es

It is expressly forbidden for exhibitors to install WIFI access points, either for INTERNET connection or for the presentation of other functionalities. The purpose of this measure is to avoid interference problems, both with the points that may be installed independently by each Exhibitor, as well as the access points of IFEMA MADRID. Such interference could cause the WIFI networks present not to work. For further information, please consult Article 33 of the General Regulations for Exhibitors' Participation in Exhibitions Organized by IFEMA MADRID.

These Specific Regulations are complemented by the General Regulations for Exhibitors' Participation in Exhibitions Organized by IFEMA MADRID, which all exhibitors, by virtue of the fact that they are exhibitors, accept.

On the ifema.es website, you will find a list of other services, regulations and forms that may be of interest to you:

- activities.
- stands.
- Authorization request for wifi installation.

AUTHORIZATIONS

• Communication for the realization of catering in stands. • Occupational risk prevention and coordination of business

• Application for authorization of private security guards at

• Authorization request for antenna cabling. • Request for authorization to hang structures/rigging.

https://www.ifema.es/en/support/exhibitors-ifema-fairgrounds



1.8 Participation fees

| TYPE OF SPACE | TARIF |
|------------------------------|-----------------------|
| FLOOR SPACE ONLY | |
| From 16,00 a 31,50 sq.m. | 144,50€/sq.m. +VAT(1) |
| From 32,00 a 100,00 sq.m. | 141 €/sq.m. + VAT (1) |
| From 100,5 a 200,00 sq.m. | 132€/sq.m. +VAT(1) |
| From 250,5 sq.m. en adelante | 121€/sq.m. +VAT(1) |
| BASIC TURNKEY STAND | |
| From 16,00 sq.m. | 4.892€/sq.m. +VAT(1) |
| Addicional sq.m. | 285€/sq.m. +VAT(1) |
| OPTICAL FASHION STAND | |
| From 4,00 sq.m. | 1.168€ + VAT (1) |
| From 6,00 sq.m. | 1.582€ + VAT (1) |

| SERVICES | TARIF |
|---|-----------------------|
| Liability insurance (covers up to 60.000€) | 72,84€ + VAT (1) |
| Multiferia insurance (covers up to 50.000€) | 69,15€ + VAT (1) |
| Minimum power consumption (0,13 kW/sq.m.) | 7,65€+VAT (1) |
| Assembly rights | · |
| Type A: spaces with no decoration, or occupied | 2,77€/sq.m. + VAT (1) |
| by carpeting or flooring | |
| Type B: basic aluminum modular stands or | 5,56€/sq.m. + VAT (1) |
| similar. | |
| Type C: modular aluminum design stands, | 8,85€/sq.m. + VAT (1) |
| carpentry stands and other materials. | |
| CONECTA EXHIBITOR PLAN (former Marketing | 280€+VAT (1) |
| and Communication Pack + Digital Platform) | |
| High co-exhibitor rate | 280€ + VAT (1) |

1.9 Deadlines and payment

Discounts:

Not included are the mandatory minimum services outdoor advertising, meeting rooms, graphic decoration of stands or specific fair services such as exhibitor passes, invitations....

Surcharges:

25% increase for contracting services, including assembly fees, requested 7 days prior to the start of assembly (March 26, 2026).

DATES FOR PAYMENT

- payment.
- and services.

You can pay in the following ways:

Santander: IBAN ES64 0049 2222 5115 1000 1900 SWIFT: BSCHESMM BBVA: IBAN ES89 0182 2370 4000 1429 1351 SWIFT: BBVAESMM Caixa Bank: IBAN ES93 2100 2220 1102 0020 2452 SWIFT: CAIXESBBXXX

2,5% DISCOUNT ON THE TOTAL AMOUNT OF THE CONTRACTED SPACE IF 100% OF THE FLOOR IS PAID BEFORE 9 DECEMBER 2025.

> **BEFORE DECEMBER 9:** secure your space with the first 50% of the

> MARCH 9, 2026: deadline for payment of 100% of the contracted space

Transfer to: IFEMA MADRID / EXPOÓPTICA + AUDIO 2026

Send a copy of the bank receipt to servifema@ifema.es

(1) Companies based in Spain (excluding the Canary Islands, Ceuta and Melilla): 10% VAT not included. For other companies this operation is not subject to Spanish VAT. For companies based in the European Union, the exhibitor shall be liable to VAT and may, if applicable, claim it back in the country where the company is domiciled.

- Certified check made out to IFEMA MADRID/ EXPOÓPTICA + AUDIO 2026.
- Credit card in a secure environment, accessible at the end of the online completion of the participation application form, or later through EXPO ZONE. In accordance with current regulations, payments in cash or bearer checks are not accepted.

In **EXPO ZONE** you will find your **statement of accounts** for participation in the fair and the invoices, once the payments have been made. If you need an invoice to make a payment, please request it by mail to servifema@ifema.es





1.10. Calendar

| When | What | How | Who attends you |
|-----------------------|---|--|---|
| Until 20 October 2025 | Application for participation (priority deadline for choice of space) | Fill in the online application form to participate in the first space allocation and payment of the space reservation fee. | Address of the event: <u>expooptica@ifema.es</u> IFEMA MADRID Exhibitors: (+34) 917223000 – <u>atencionalcliente@ifema.es</u> |
| As of 21 October 2025 | Application for participation | Continuation of the process of receiving requests for participation. | Address of the event: <u>expooptica@ifema.es</u> IFEMA MADRID Exhibitors: (+34) 917223000 – atencionalcliente@ifema.es |
| Until 9 December 2025 | Payments | Pay 50% of the amount of the space upon receipt of the space allocation. | Servifema: <u>servifema@ifema.es</u> IFEMA MADRID Exhibitors: (+34)917223000 - <u>atencionalcliente@ifema.es</u> |
| Until 9 December 2025 | Payments | 2.5% discount if 100% of the contracted area is paid. | Servifema: <u>servifema@ifema.es</u> |
| 2 March 2026 | Free design projects | Deadline for uploading free design projects to the EXPO ZONE. If the project includes hanging elements, a separate project must be submitted and sent to <u>rigging@ifema.es</u> | Technical Secretariat IFEMA MADRID Exhibitors: (+34)917223000 – <u>atencionalcliente@ifema.es</u> |
| 9 March 2025 | Payments | Deadline to pay the last payment of 100% of the contracted space and services | Servifema: <u>servifema@ifema.es</u> |
| 17 March 2026 | Carpet color | Choice of carpet color through ZONA EXPO. | Technical Secretariat IFEMA MADRID Exhibitors: (+34)917223000 – atencionalcliente@ifema.es |
| 26 March 2026 | Customisation of modular stands | Modifications to the partial stand plan (location of walls, coat racks, shelves, furniture, etc.) must also be made through ZONA EXPO prior to the start of assembly. | Technical Secretariat IFEMA MADRID Exhibitors: (+34)917223000 – atencionalcliente@ifema.es |
| 26 March 2026 | Procurement of services | Services contracted with a 5% discount. | Technical Secretariat IFEMA MADRID Exhibitors: (+34)917223000 – atencionalcliente@ifema.es |



1.10. Calendar

| When | What | How | Who attends you |
|------------------------|-------------------------------|---|---|
| 26 march 2026 | Stand signage | Complete the stand signage through ZONA EXPO | Technical Secretariat IFEMA MADRID Exhibitors: (+34)917223000 – <u>atencionalcliente@ifema.es</u> |
| From 26 March 2026 | Procurement of services | 25% increase on prices for last minute hiring of assembly rights and all other services. | IFEMA MADRID Exhibitors: (+34) 917223000 - <u>atencionalcliente@ifema.es</u> |
| From 2 to 6 April 2026 | Stand assembly | 2nd to 5th April, from 8:30 a.m. to 7:30 p.m. 6th April from 8:30 a.m. to 9:30 p.m. | |
| 7 and 8 April 2026 | Delivery of modular stands | From 8:30 a.m. | Hall Manager |
| | Goods receipt | From 8:30 am to 9:30 pm. After 7:00 pm, entry will only be possible through the pedestrian doors, closing the goods gates to proceed with the installation of recyclable carpeting in aisles. | |
| 9 to 11 April 2026 | Celebration of the fair | Opening hours from 10:00 am to 8:00 pm. | _ |
| 11 April 2026 | Goods issue | From 8:30 pm to 12:00 pm, exit will only be possible through the pedestrian gates for the removal of recyclable carpet. After this time, the goods gates will be open until 12:00 pm. | Hall Manager |
| 12 and 13 April 2026 | Dismantling of stands | 12 th and 13 th April: from 8.30 am to 7.30 pm. | Hall Manager |



2.1. EXPO ZONE. Manage your participation and your space. **Contracting additional services. E-commerce**

Access our customer area ZONA EXPO from the web: https://www.ifema.es/en/expoopticato manage your company data, your contacts and everything related to your participation. You will be able to access your participation once you have confirmed your participation with your user (the email address you used to fill in the application form).

What can I do from EXPO ZONE?

- Access details of each participation, floor plans, and projects.
- Access the exhibitor's calendar.
- View documents of interest.
- Manage exhibitor passes and request visa support letters.
- Download discount vouchers: Renfe, Iberia, Iryo.
- Send invitations.
- Register co-exhibitors.
- Access orders, payments, account statements and invoices issued.
- Upload free design stand projects.
- Request the distribution of modular stand elements, such as coat racks or shelves, add the sign, and choose the carpet color.
- Access e-commerce for contracting services.

2.2. Registration of CO-EXHIBITORS

The registration of co-exhibitors must be done by the exhibitor from the EXPO ZONE, section "Manage your participation/Attach co-exhibitors".



To register, it is essential to enter a correct and unique e-mail address for each co-exhibitor and indicate whether the participation fee (PLAN CONECTA) will be paid by the exhibitor or by the co-exhibitor.

The condition of co-exhibitor implies the obligatory contracting of the elements included in the CONECTA EXHIBITOR PLAN (Marketing and Communication Pack + Digital Platform):

(1) Companies based in Spain (excluding the Canary Islands, Ceuta and Melilla): 10% VAT not included. For other companies this operation is not subject to Spanish VAT. For companies based in the European Union, the exhibitor shall be liable to VAT and may, if applicable, claim it back in the country where the company is domiciled.

Once this process has been completed, the co-exhibitor will receive a unique code to be included in his/her participation application*. *If the exhibitor assumes the cost of participation of the co-exhibitor,

his registration will be confirmed with the sending of the participation application (essential requirement).

*If the co-exhibiting company assumes the cost of its participation, its registration will be confirmed with the sending of the participation application and the payment of the corresponding amount.

Each registered co-exhibitor will have at its disposal the elements included in the CONECTA CO-EXHIBITOR PLAN:

- Access to EXPOÓPTICA + AUDIO Digital Platform.
- Presence in the online exhibitor catalogue. Visibility in the official list of exhibitors accessible at ifema.es/expooptica.
- Access to your own EXPO ZONE.
- 2 Exhibitor Passes.
- Online invitations.







2.3. Exhibitor/co-exhibitor passes, transport discount vouchers, visas and invitations

EXHIBITOR PASSES

Exhibitor passes will be managed from EXPO ZONE, in the section "Access to the event/Exhibitor passes".

| (| FEMA Madrid | | | Q | ÷ |
|----------|------------------|--|---|------------------|---|
| | Home | Manage your participation $ {igsir {igr} {igsir {igsir {igr} {igsir {igr} {igsir {igr} {igsir {igr} {igsir {igr} {igr$ | Invoices and payments ${\color{black} {\color{black} }}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}$ | Passes & tickets | |
| 📼 Manage | exhibitor passes | | | Exhibitor badges | |
| Event | | | | Invitations | |

CO-EXHIBITOR PASSES

The co-exhibitor must manage their **exhibitor passes** in the **EXPO ZONE**:

| | EMA Adrid | |
|------------|-----------------|-----------------------------|
| | Home | Manage your participation 🗸 |
| 🔳 Manage e | xhibitor passes | |
| Event | | |

Each exhibitor will be assigned the passes that correspond to the contracted area:

- Stand larger than 100 sq.m. onwards......15 exhibitor passes

In order to ensure professionalism at the fair, all exhibitor badges will be personalized: they will include the name of the badge holder, company and country. In order to avoid misuse, identity checks may be carried out at the entrances to EXPOÓPTICA + AUDIO.

| | Home | Manage y | our participat | ion 🗸 | Invoices | and payments 🗸 | | Passes & ticket | s ^ |
|-----------|--------------|---------------|----------------|-------|----------|----------------|---|-----------------|------------|
| Manage | exhibitor pa | ses | | | | | | Exhibitor badg | es |
| Event | | | | | | | | Invitations | |
| | | | | | | | | | |
| Pass Type | ~ | Customization | ✓ Lengt | h | ~ / | vailable | ~ | 3enerated | ~ |





ON-LINE INVITATIONS

Each exhibitor will be provided with professional online invitations to send to their contacts, **20 invitations per sq.m. contracted.**

If you need additional invitations, please send an email to the following address: expooptica@ifema.es

Invitations will be sent through 'EXPO ZONE/Access to the event/Invitations/Manage invitations'.

| D | | | | Q . |
|-------------------|--|----------------------------|------------------|--|
| Home | Manage your participation 🗸 | Invoices and payments | s 🗸 🛛 Pa | asses & tickets 🥆 |
| | | | E | xhibitor badges |
| | | | li li | nvitations |
| | | | | |
| | | | | |
| | | | 1A M | |
| Home | Manage your participation 🗸 | Invoices and payments 🗸 | Passes & tickets | ✓ Need help? ✓ |
| ILU UE UCASIUN ZI | 324 | | | \times |
| C01 - V024 | Invit | ación: Permanent - 100.00% | | |
| | nter the email addresses to which you want to send the | e invitation | | A |
| Auto | endinat | | | |
| tion type C | Copy and paste the emails at the same column | | | ped |
| tion type | opy and paste the emails at the same column | | | yed |
| RAL PUBLIC | opy and paste the emails at the same column dd greetings and additional text | | | hed to be a constructed of the c |
| RAL PUBLIC | | | | fe |
| RAL PUBLIC | dd greetings and additional text | | | Send invitations |

Exhibitors are urged to make good use of the invitations, sending them exclusively to professionals in the sector in order to guarantee the professionalism of the fair. Access controls may be carried out for this purpose.

Professionals who receive the invitation code must register ONLINE through the EXPOÓPTICA + AUDIO **ifema.es/expooptica** website in the 'Purchase your pass' section and enter the invitation code received to obtain their free pass to access the fair. (Invitation codes cannot be redeemed over the counter).

It will be absolutely necessary for all Professional Visitors who are going to access the exhibition site with a Professional Invitation, to be accredited as Professionals, through https://www.ifema.es/en/expooptica

VISA MANAGEMENT

If you require a visa to travel, you can request from ZONA EXPO, the letters of support to manage it. To do so, you must first customize the exhibitor pass and have formalized the payment of your **participation following** the payment schedule (see point 1.8).

Once these two requirements are fulfilled, from "EXPO ZONE/Event Access/Exhibitor Passes" you will have access to the "Request visa support letter" button.

We advise you to start the process as soon as possible since the deadline for visa application is usually at least 30 days before traveling.

| | IA RID | | | I | |
|------------------|------------|---------------|-----------|-------|---------|
| | Home | Μ | anage you | r par | ticipat |
| Event Manage ext | hibitor pa | sses | | | |
| Pass Type | ~ | Customization | | ~ | Length |
| Exhibitor passes | | Personalized | | | Permane |



TRANSPORT DISCOUNT VOUCHERS

Once the exhibitor passes have been requested, the **corresponding** discount vouchers for transportation can be downloaded from EXPO **ZONE**, in the section "Manage your participation/Documents".





2.4 Other relevant information

Shipment of merchandise to the premises. Customs regulations.

IFEMA MADRID staff is not authorized to receive any goods destined for your stand. In order to send goods to the venue, the exhibitor must indicate in the delivery address:

- IFEMA MADRID (Avda. del Partenón, 5. 28042 Madrid. Spain)
- EXPOÓPTICA + AUDIO Fair
- Name of your company. •
- Hall and stand number.

The goods must be received by your company's personnel at your stand and must arrive during the days destined for the entry of goods and decoration.

In case it is not possible to comply with the above, we recommend you to contact our partner company for goods management (handling and warehousing):

DB Schenker office at IFEMA Trade Fair Center MADRID: Hall 7 Phone: +34 91 330 51 77 ifema.madrid@dbschenker.com

CUSTOM REGULATION

- 1. All products coming from non-EU countries must go through customs through the corresponding customs procedure.
- 2. Exhibiting companies must have the details of the customs agent clearing their goods or, failing this, a copy of the customs documentation for entry into the European Union.
- 3. The material or merchandise for distribution or consumption is subject to Spanish taxes, even if they are products with no commercial value (depending on the country, the amount of taxes may vary).
- 4. All goods subject to a temporary regime must not be moved from the stand or leave the IFEMA MADRID trade fair centre until their situation has changed and customs formalities have been completed. It may only be deposited during these formalities in the warehouse of the official logistics agent within the trade fair centre.
- 5. It is strictly forbidden to sell or distribute non-Community goods at a trade fair before customs clearance has been completed.

procedures, with special mention to the fact that, since 1 January 2020, the United Kingdom has been treated as a third country, so all shipments originating from the United Kingdom must regularise their merchandise

- 6. Products transported as hand luggage must be declared at Barajas Airport in the RED CHANNEL ("Something to declare") and the godos must be cleared with the corresponding authority at the ariport.
- 7. Goods that have not passed customs control and are on display will be confiscated by the customs authorities operating at the Trade Fair Centre until the appropriate documents are presented.
- 8. Any lorry arriving at IFEMA MADRID under a transit consigned to IFEMA MADRID, must go to the warehouse of the official Logistics Operator, for the regularisation of the transported godos, located at:

Avenida Partenón s/n Entrada Oeste - Access on calle Rivera del Sena Pabellón de servicios nave 2 28042 Madrid

In order to avoid undesired incidents, and for any questions you may have, please contact our Customs Operator, DB SCHENKER: (+34) 91 330 51 77: email: ifema.madrid@dbschenker.com



2.5. Map





2.6. FAQ's

| Question | Answer |
|--|--|
| QUESTION | AIISVUCI |
| Where can I consult the IFEMA MADRID General Rules of Participation to which my participation is subject? | In addition to the Exhibitor's Guide, your participation in in in informed about and which you can access from the IFEM <u>Participation</u> . |
| Can I hire a catering service or serve my own food and beverages at the stand? | Yes, exhibitors who are going to offer, free of charge, a capproved by IFEMA MADRID (Consult the list HERE) or the for the provision of catering services on stands' available <u>catering@ifema.es</u> for its knowledge and appropriate erstand. The Exhibitor assumes liability to third parties for this respect. Catering Parking/Refrigerated Trucks: There is a parking hire it through the <u>eCommerce</u> |
| Can I access the trade fair centre with vehicles for assembly and disassembly or loading and unloading of goods? | Access to IFEMA MADRID and to the interior of the halls of the halls will be exclusively for unloading materials. Ve We remind you that, for occupational safety reasons, it i surveillance of vehicles while at Feria de Madrid. There is a parking area for trucks and another for cars, w |
| Can I have a vehicle on my stand? | Vehicles with combustion engines used for exhibition pu space at the end of the exhibition. |

EXPOÓPTICA + AUDIO

n EXPOÓPTICA + AUDIO is subject to the IFEMA MADRID General Rules of Participation, which you should be EMA MADRID website (<u>www.ifema.es</u>) as well as from the following link <u>IFEMA MADRID General Rules of</u>

a catering service on their stand may do so either by submitting their request to the catering companies hrough other catering service providers, in which case it is essential to complete the form 'Communication ble in the exhibitors' area of the institutional website and send it, with the information requested therein, to effects. If IFEMA MADRID is not notified of the above, the Exhibitor will not be able to offer this service at its or claims arising from the aforementioned catering service, exonerating IFEMA MADRID from any liability in

ng area for catering vehicles and refrigerated trucks, with the possibility of electrical connection. You can

s will be through the doors and on the days and times indicated in this Exhibitor's Guide. Access to the inside Vehicles may not remain parked inside the halls or in adjacent areas.

is strictly forbidden to park in front of the goods entrance gates. IFEMA MADRID is not responsible for the

which may be used by paying, if applicable, the corresponding fees. <u>Consult rates</u>

purposes must have a fuel tank filled with the minimum fuel required to access and leave the allocated





2.6. FAQ's

| Question | Answer |
|---|--|
| Can I send goods to my booth? | IFEMA MADRID staff are not authorised to receive merch address: IFEMA MADRID (Avda. del Partenón, 5. 28042 M The merchandise must be received by your company's st possible to comply with the above, we recommend that y Hall 7, (+91) 330 51 77 <u>ifema.madrid@dbschenker.com</u> |
| What procedure do I have to follow to hang structures in the halls/rigging? | Exhibiting companies may hang elements from the ceilin completing the form "Application for authorisation for ha |
| Can I hold raffles and raffles on the stand? | Raffles, raffles, tombolas and random combinations con gambling in the Community of Madrid.You have all the in <u>tombolas</u> |
| How do I apply for a visa support letter? | Visa support letters are managed through the EXPO ZON passes, you can request your support letters and downlood lt is essential to be up to date with payments according t |
| Where can I book the services for my stand? | Either through the e-commerce section inside the EXPC |
| Who do I contact to book a room? | Exhibitors who need to book a room should contact with |

chandise for your stand. In order to send merchandise to the venue, the exhibitor must indicate the delivery Madrid. Spain). EXPOÓPTICA + AUDIO Trade Fair Name of your company. Hall and stand number.

staff at your stand and arrive on the days set aside for incoming merchandise and decoration. If it is not t you contact your freight forwarding partner: DB Schenker office at the IFEMA Trade Fair Centre MADRID:

ling of the halls following the procedure shown in the "Regulations for hanging structures in Halls" and by hanging structures/rigging" and sending it to: **rigging@ifema.es**

onstitute forms of gambling provided for in articles 3.2 and defined in article 15 of Law 6/2001of 3 July on Information in the following form <u>https://sede.comunidad.madrid/comunicaciones-declaraciones/cifras-</u>

INE. To do so, you first have to personalise your exhibitor passes. Once you have managed your exhibitor load them to your computer.

g to the payment schedule in order to be able to apply for the letters.

O ZONE or via the link: <u>https://shop.ifema.es</u>

th: <u>uanproduccion@ifema.es</u>



2.6. FAQ's

| Question | Answer |
|--|--|
| What is included in the CONECTA EXHIBITOR PLAN (former Marketing and Communication Pack + EXPOÓPTICA + AUDIO Digital Platform)? | This must-hire concept includes the following elements EXPOÓPTICA + AUDIO Digital Platform. Presence in the exhibitors' catalog available on the of Presence on the floor plans located in each of the pay And the following services: Access to the EXPO ZONE. Exhibitor passes according to the contracted area. Invitations and delivery service through the EXPO ZOI Wifi connection for 3 users throughout the fair for bo Access keys will be will be sent the days prior to the service service through the service through the service service through the service service through the service throu |
| How to use the EXPO ZONE? | The following <u>video</u> shows a tutorial on the use of the EX |
| What are the features of my EXPO ZONE? | It is used to manage the participation of each exhibiting Registration of the contacts that will access the Expo Access to the exhibitor's calendar. View documents of interest. Manage exhibitor passes, request visa support letters Register co-exhibitors. Access to payments, account status and invoices iss Upload free design booth projects and distribution of Add signage and choose carpet color for exhibitors w Access to e-commerce for the contracting of service |

ts:

official website of the event. avilions.

ONE. booth holders (Devices that allow connection in the 5 GHz band). I start of the fair.

EXPO ZONE

ng company in EXPOÓPTICA + AUDIO: po Zone and management of access permissions.

ers and send invitations.

sued. of modular booth elements. with modular booths. ces.



2.6. FAQ's

| Question | Answer |
|--|--|
| What are the features of my Digital Platform ? | It is used to manage the participation of the company in the D Show product and service offerings. Schedule appointments for professional meetings. Sign up other team members with access to Digital Platform. Complete your professional profile on the platform and my ag Search for contacts of interest in the professional network. Consult activities with the possibility of scheduling them. View information on the offer of other exhibitors. Scan professional visitor badges at the fair. Request and accept to be contacted for chatting and videocomplete and service of the serv |
| How can I request my invoices? | Invoices are not generated by default. You must request them di which you are exhibiting and the items to be included in the invo |
| What is the difference between floor only and turnkey stand basic? | Floor Space Only : it is the exhibitor who has to make a free d through the stand design service offered by IFEMA MADRID, be elements (insurance, minimum electricity consumption). Modular stand: delivered assembled. The structure of the state The Conecta Exhibitor Plan must be contracted, regardless of the state of |
| Can I decorate and/or set up my stand with IFEMA? | Yes, IFEMA MADRID offers two main services: Graphic decoration for stands: Stand Basic: Customise your modular stand with your brand image, generatin adapted to walls, furniture, fronts, banners, etc. You can request - Premium Stand: Design a premium stand fully customised with the visual identity versatile graphic materials that adapt perfectly to walls, furniture standspremium@ifema.es Stand design: a comprehensive stand design service fully tail request information and a quote at standbuilding@ifema.es |

ny in the Digital Platform catalog and the EXPOÓPTICA + AUDIO

Platform. and my agenda of availability for meetings.

nd videoconferences.

est them directly from the IFEMA MADRID invoicing department (<u>servifema@ifema.es</u>) indicating the event at n the invoice. Once it has been generated, it will be available in your EXPO ZONE.

te a free design stand and submit it for approval by the EXPOÓPTICA + AUDIO Technical Secretariat or hire it MADRID, build a stand with us. This modality includes only the contracting of the space and the compulsory tion).

of the stand is made of aluminum and the panels are made of melamine. See description in section 1.6

dless of the type of assembly (floor only or modular).

generating maximum impact on visitors. There is a wide range of versatile graphic materials that can be an request information and a quote at <u>decoraciongrafica@ifema.es</u>

al identity of your brand and achieve a memorable impact on your visitors. We have a wide variety of ls, furniture, fronts, banners and much more. Request more information and a free quote at:

ce fully tailored to your needs. From the planning of your space, design, assembly and disassembly. You can





2.6. FAQ's

| Question | Answer |
|---|--|
| Is it compulsory to attend the booth at all times? | Yes, exhibitors must not leave their stand unattended and |
| Are assembler's passes necessary during the set-up of the trade fair? | No. The requirements to be allowed to enter and set up a assembly fees, and to have completed the occupational r |
| How can I book parking at IFEMA? | Exhibiting companies will be able to book parking spaces Once the contract has been signed, parking badges can b boulevard between halls 4, 6 and 8. |
| What coverage do I have as an exhibitor with the insurance included? | You can check the coverage of the compulsory insurance |
| How can I access the WI-FI network as an exhibitor? | As an exhibitor you will receive as part of the CONNECT P Devices that allow 5GHz network capability are required. Additional Wi-Fi access can be booked through the e-cor |
| Regulations and support for exhibitors at the trade fair centre | <u>https://www.ifema.es/en/support/exhibitors-ifema-fair</u> |
| Regulations and support for fitters at the trade fair centre | https://www.ifema.es/en/support/assemblers-colabora |

nd must remain with the products on display throughout the entire period and opening hours of the event.

are to have paid 100% of your participation, to have the project presented and approved, to have paid the l risk protocol.

es through the e-commerce section inside the EXPO ZONE or via the link <u>https://shop.ifema.es</u> .

be collected from March 4 (first day of stand set-up) at the exhibitor services desk, located in the central

ce policies at the IFEMA MADRID exhibitor support area.

PLAN a Wi-Fi connection for 3 users during the entire trade fair for the exclusive use of stand holders. I. Access codes will be sent out during the lead up to the event. In merce section inside the EXPO ZONE or via the link <u>https://shop.ifema.es</u>

<u>irgrounds/</u>

rators-fairgrounds



3. PROMOCIONA Y RENTABILIZA TU PARTICIPACIÓN

3.1 Exhibitor catalogue

The fair's catalogue, or list of exhibiting and co-exhibiting companies, is an essential tool for promotion and networking. It provides visitors and other exhibitors with the basic information needed to prepare for the fair and helps them find and contact you before, during, and after the event.

- Enter and update your contact details, the products or services presented, and any relevant information to give your company maximum visibility and ensure you get the most return from your participation.
- All the digital environment and communication for your participation is channeled through Digital Platform.
- Make the most of the platform offered by IFEMA to promote your participation, schedule appointments, showcase your products, and connect with your target audience.

3.2. Activies:

Activities

At EXPOÓPTICA + AUDIO you will be able to participate in the following areas:

- EXPOAUDIO FORUM: the ideal place forto get to know a sector in the midst of a process of change in which thelatest innovations in products, services and equipment for the improvement of hearing health will be on display.
- EXPOÓPTICA FORUM: a space to help improve the global training of opticians and audiologists and to meetthe demands of an increasingly competitive sector, wherewill hold training and dynamic sessions related to the commercial sphere and the management of establishments

3.3. Networking

Enhance your contact list

Digital Platform gives you the opportunity to search for contacts among its participants. You can use filters such as country, activity, job title, products of interest, etc., to perform searches. Once you've identified potential clients, you can chat with them, request contact details (such as email and phone number), or invite them to a meeting at the fair.

Be proactive and take advantage of this opportunity to build a valuable contact list.

Meeting requests can be directed to the company in general or to a specific team member. This way, the entire team can plan their meeting schedule at the fair in advance.

3.4 Advertising projects tailored to your needs

Promote your brand before, during and after the event. Attract new customers through the best B2B segmentations in the market.

More information here:

You can explore these options on the fair's website in the exhibitor area under "advertising services and promotional elements," or by sending an email to <u>publicidad@ifema.es</u> or by calling (+34) 91 722 53 08 / 40.



4. Sustainability Culture Management at IFEMA MADRID

At IFEMA MADRID we are not only fully committed to sustainability per se, but also to achieving the sustainable development goals (hereinafter SDGs) promoted by the United Nations, which we have incorporated into our strategic corporate management policy and culture

IFEMA MADRID's sustainability policy is mainly focused on the following SDGs: 8, 9, 11, 12, 13, 16 and 17.

IFEMA MADRID'S sustainability policy is mainly based on the following SDGs: Nos. 8, 9, 11, 12, 13, 16 and 17.

ISO Standards certified by IFEMA MADRID:

- ISO 9001: Quality Management,
- ISO 20121: Event Sustainability Management.
- ISO 14001: Environmental Management,
- ISO 50001: Energy Management,
- ISO 22320: Emergencies Management.

ACTIONS TAKEN AT IFEMA MADRID TO REDUCE GAS EMISSIONS AND BE MORE ENERGY EFFICIENT:

- 100% certified electrical energy of renewable origin.
- Geothermal installation in Puerta Sur building.
- Low consumption lighting in our halls and on our modular stands.
- Controlling the temperature of our air-conditioning / HVAC systems.

IFEMA MADRID is in possession of "calculo" (I calculate) and "reduzco" (Ireduce) stamps in Carbon Footprint Scopes 1 and 2.

WASTE MANAGEMENT:

• The exhibitor/assembler is the generator of the waste and shall therefore be responsible for its removal and management. How the waste generated by the exhibitor is managed is explained in article 35 of the General Rules of Participation.

• We offer our exhibitors a service that includes the removal and management of the waste they/their assemblers generate. (check our fees in Exhibitors' Area).

Carpet recycling:

IFEMA MADRID recycles 100% of the carpeting used in aisles and communal areas. To do so it has been essential to change our assembly and disassembly process, that affects the entry and removal of goods (check the corresponding item). Furthermore, means that it has to be laid in strips instead of covering the entire surface area as was previously the case. This means we can guarantee its conversion into a new raw material for the subsequent manufacture of other products.

SUSTAINABLE MOBILITY:

IFEMA MADRID offers access to public transport close to its facilities (metro and bus), parking for electric cars with 100% renewable electricity charge points, as well as a parking area for bicycles and scooters

GUIDE TO SUSTAINABLE PARTICIPATION IN TRADE FAIRS/EVENTS:

IFEMA MADRID has published its Guide to Sustainable Participation in Trade Fairs for exhibitors on its website. We recommend you read it before starting to prepare your participation: ifema.es/en/about-us/quality-sustainability





5. CONTACT US

| Department | Ask me about | Contact | | |
|---|--|---|--|--|
| Contracting space General topics of participation in the fair Exhibitor passes Trade visitor invitations | Director | Ana Rodríguez | (+34) 91 722 30 00 expooptica@ifema.es | |
| | Commercial Manager | Valentina Brambilla | | |
| | Activities and forums at the Fair. | Commercial Area | Encarna López | |
| IFEMA MADRID Customer Service | Hiring of services Expo Zone Visitor information | (+34) 91 722 30 00 <u>atencionalcliente@ifema.es</u> | | |
| Technical Secretariat (Trade Fair Services Department) | Technical support to exhibitors and assemblers Review of stand assembly projects Solutions to technical problems during the exhibition activity Customization of modular stands | (+34)91722 30 00 <u>stecnica@ifema.es</u> | | |
| Graphic decoration | Hiring of graphic materials to customize your booth | (+34) 91 722 30 00 decoraciongrafica@ifema.es | | |
| Graphic decoration | Design and assembly of free design stands | (+34)91722 30 00 <u>standbuilding@ifema</u> | <u>.es</u> | |
| | | | | |



5. CONTACT US

| Department | Ask me about | Conta |
|---|---|--|
| Outdoor Advertising | Hiring of advertising media at the fairgrounds | (+34)9172 publicida |
| Communication and Marketing Management | Media relations | Director: Internatio Press Offi Press sec |
| Planning and Control Management | Rental of the different meeting and convention spaces at the fairgrounds, both during and outside the fairs. Coordination of extra-fair activities | (+34) 91 72 uanprodu |
| Institutional Relations (Protocol) | Institutional visits Guided tours Protocol for all Events Institutional relations | (+34)9172 relacione s |
| Safety and Self-Protection Management | General security and parking Access to the Fairgrounds Coordination for stand catering | (+34)9172 <u>dsegurida</u> <u>catering@</u> |
| Medical Service and Security Emergencies | Medical emergency Health care for exhibitors and visitors during the celebration of fairs, set-up and dismantling. | (+34)9172 |

act

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Thank you



EXPOÓPTICA + AUDIO