

ORGANISED BY:



IFEMA  
Feria de Madrid

EXPODENTAL

INTERNATIONAL DENTAL EQUIPMENT,  
SUPPLIES AND SERVICES SHOW

MADRID

15 - 17  
March

2018

Edition  
15th

IFEMA CALL CENTRE

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PROMOTED BY:

40 años  
federación española  
de empresas de  
TECNOLOGÍA SANITARIA  
aniversario, 1977-2017

SPECIFIC REGULATIONS FOR THE AWARDING  
OF EXHIBITION SPACE

The adjudication of exhibition spaces will take place over 3 days throughout the month of September, 27, 28 and 29, 2017, in accordance with the following criteria:

- **Day 1: September 27.** Spaces shall be adjudicated to the **companies that are members of FENIN**, starting with the largest spaces and ending with the smallest and in accordance with the following bands regarding square metres:
- **Day 2: September 28.** Spaces shall be adjudicated to the **companies that are NOT members of FENIN**, starting with the largest spaces and ending with the smallest and in accordance with the following bands regarding square metres:
- **Day 3: September 29.** All other **companies that are NOT members of FENIN**, in accordance with the following band:

1st more than 300,5 sq.m.	4th 50,5 to 100 sq.m.
2nd 200,5 to 300 sq.m.	5th 16 to 50 sq.m.
3rd 100,5 to 200 sq.m.	

1st more than 300,5 sq.m.	3rd 100,5 to 200 sq.m.
2nd 200,5 to 300 sq.m.	4th 50,5 to 100 sq.m.

16 to 50 sq.m.

## GENERAL REGULATIONS REGARDING ADJUDICATION

- 1.- First choose the companies that request more than 300,5 sq.m. These companies will be able to present their Application Form with specification of the sq.m at the same time of the allocation of spaces and in closed envelope; In order to establish the order to choice on the fly depending on the sq.m requested.
- 2.- The number of editions that have been attended by the applicants shall be taken into account in cases of parity.
- 3.- The first exhibitor may choose a space in any of the three halls available (3, 5 or 7).  
The second may choose a space in any of the other two halls.  
The third will be assigned the remaining hall, thus establishing the order for the subsequent exhibitors.  
  
If a company cannot be placed in the hall they should be due to a lack of space, the company may select a location in the next hall according to the established order. This will not change the order of the rest of the exhibitors to whom a location has not yet been allocated.
- 4.- All participating companies must have paid the registration quota (10%) and must have sent in their Application Form before September 15, 2017.
- 5.- Groups of companies with different trade names shall not be accepted, except when they are able to provide proof of the fact that they belong to the same business group.
  - The companies in a group who wish to contract a space jointly, must provide the documents certifying the corporate group condition as significant shareholding relationship together with the Application Form (to request document to the direction of Expodental). In any case occupy adjacent spaces in the same hall.
- 6.- Companies that are unable to attend the corresponding adjudication day may delegate the choice of their space in writing to either the Fair Management or to **FENIN**.  
In cases where the choice of space has not been expressly delegated, those companies that are members of **FENIN** shall be considered to have implicitly delegated the choice to said Federation, whilst those companies that do not form part of **FENIN** shall be considered to have delegated their choice to the Fair Management.
- 7.- The exhibition space adjudicated in the draw may differ from the space initially requested, but **it shall never entail a reduction of more than 10% regarding the number of square metres initially requested**. Those companies that, for whatever reason, decide to opt for a stand of smaller size during the course of the draw, shall occupy last place in the list of companies for the group that corresponds to the stand size in question. Similarly, exhibition space increases shall be determined by the Fair Management in accordance with availability.
- 8.- Under no circumstances may companies alter the shape and size of the islands that feature on the plan for the halls, as created by the Fair Management.
- 9.- The number of editions attended by companies at the fair shall be decisive in cases in which requests are made by two or more companies for the same number of square metres.
- 10.- Companies that send in the Participation Request Form and the corresponding payment after Monday 4 November, shall be adjudicated a space from any exhibition space that remains following the 3 draws, depending on availability.
- 11.- The Fair Management shall endeavour to maintain the stands for the following edition, provided that the development of the fair so permits.

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